

Rules 4.1, 4.3

Appendix 4B

Half yearly/preliminary final report

Introduced 30/6/2002.

Name of entity

Campbell Brothers Limited

ABN or equivalent company reference	Half yearly (tick)	Preliminary final (tick)	Half year/financial year ended ('current period')
92 009 657 489	<input checked="" type="checkbox"/>	<input type="checkbox"/>	30 September 2002

For announcement to the market

Extracts from this report for announcement to the market (see note 1).

\$A'000

Revenues from ordinary activities (<i>item 1.1</i>)	Up/ down	6.16 %	to	180,026
Profit (loss) from ordinary activities after tax attributable to members (<i>item 1.22</i>)	Up/ down	14.20 %	to	5,130
Profit (loss) from extraordinary items after tax attributable to members (<i>item 2.5(d)</i>)	Gain (loss) of			
Net profit (loss) for the period attributable to members (<i>item 1.11</i>)	Up/ down	14.20 %	to	5,130
Dividends (distributions)	Amount per security	Franked amount per security		
Final dividend (<i>Preliminary final report only - item 15.4</i>)	13.0 ¢	13.0 ¢		
Interim dividend (<i>Half yearly report only - item 15.6</i>)				
Previous corresponding period (<i>Preliminary final report - item 15.5; half yearly report - item 15.7</i>)	13.0 ¢	13.0 ¢		
+Record date for determining entitlements to the dividend, (in the case of a trust, distribution) (<i>see item 15.2</i>)	5 December 2002			
Brief explanation of any of the figures reported above (see Note 1) and short details of any bonus or cash issue or other item(s) of importance not previously released to the market:				
Net profit after tax (before goodwill amortisation) attributable to members of the Company and its controlled entities was \$6.34 million for the half-year ended 30 September 2002, a 9.4% decrease on the \$7.00 million achieved in the previous corresponding half-year.				

If this is a half yearly report it is to be read in conjunction with the most recent annual financial report.

+ See chapter 19 for defined terms.

Condensed consolidated statement of financial performance

		Current period - \$A'000	Previous corresponding period - \$A'000
1.1	Revenues from ordinary activities (<i>see items 1.23 -1.25</i>)	180,026	169,585
1.2	Expenses from ordinary activities (<i>see items 1.26 & 1.27</i>)	(170,124)	(158,485)
1.3	Borrowing costs	(2,525)	(2,592)
1.4	Share of net profits (losses) of associates and joint venture entities (<i>see item 16.7</i>)	290	340
1.5	Profit (loss) from ordinary activities before tax	7,667	8,848
1.6	Income tax on ordinary activities (<i>see note 4</i>)	2,492	2,705
1.7	Profit (loss) from ordinary activities after tax	5,175	6,143
1.8	Profit (loss) from extraordinary items after tax (<i>see item 2.5</i>)	-	-
1.9	Net profit (loss)	5,175	6,143
1.10	Net profit (loss) attributable to outside +equity interests	(45)	(164)
1.11	Net profit (loss) for the period attributable to members	5,130	5,979
Non-owner transaction changes in equity			
1.12	Increase (decrease) in revaluation reserves		
1.13	Net exchange differences recognised in equity	(2,832)	(1,529)
1.14	Other revenue, expense and initial adjustments recognised directly in equity (attach details)		
1.15	Initial adjustments from UIG transitional provisions		
1.16	Total transactions and adjustments recognised directly in equity (items 1.12 to 1.15)	(2,832)	(1,529)
1.17	Total changes in equity not resulting from transactions with owners as owners	2,298	4,450
Earnings per security (EPS)		Current period	Previous corresponding Period
1.18	Basic EPS	13.21	16.77
1.19	Diluted EPS	13.19	16.75

+ See chapter 19 for defined terms.

Notes to the condensed consolidated statement of financial performance

Profit (loss) from ordinary activities attributable to members

	Current period - \$A'000	Previous corresponding period - \$A'000
1.20 Profit (loss) from ordinary activities after tax (<i>item 1.7</i>)	5,175	6,143
1.21 Less (plus) outside ⁺ equity interests	(45)	(164)
1.22 Profit (loss) from ordinary activities after tax, attributable to members	5,130	5,979

Revenue and expenses from ordinary activities

(*see note 15*)

See attachment	Current period - \$A'000	Previous corresponding period - \$A'000
1.23 Revenue from sales or services		
1.24 Interest revenue		
1.25 Other relevant revenue		
1.26 Details of relevant expenses		
1.27 Depreciation and amortisation excluding amortisation of intangibles (<i>see item 2.3</i>)		
Capitalised outlays		
1.28 Interest costs capitalised in asset values		
1.29 Outlays capitalised in intangibles (unless arising from an ⁺ acquisition of a business)		

Consolidated retained profits

	Current period - \$A'000	Previous corresponding period - \$A'000
1.30 Retained profits (accumulated losses) at the beginning of the financial period	28,527	28,850
1.31 Net profit (loss) attributable to members (<i>item 1.11</i>)	5,130	5,979
1.32 Net transfers from (to) reserves (<i>details if material</i>)	-	-
1.33 Net effect of changes in accounting policies	-	-
1.34 Dividends and other equity distributions paid or payable	(5,066)	(5,006)
1.35 Retained profits (accumulated losses) at end of financial period	28,591	29,823

+ See chapter 19 for defined terms.

Intangible and extraordinary items

		<i>Consolidated - current period</i>			
		Before tax \$A'000 (a)	Related tax \$A'000 (b)	Related outside +equity interests \$A'000 (c)	Amount (after tax) attributable to members \$A'000 (d)
2.1	Amortisation of goodwill	1,211	-	-	1,211
2.2	Amortisation of other intangibles	-	-	-	-
2.3	Total amortisation of intangibles	1,211	-	-	1,211
2.4	Extraordinary items (details)				
2.5	Total extraordinary items				

Comparison of half year profits

(Preliminary final report only)

		Current year - \$A'000	Previous year - \$A'000
3.1	Consolidated profit (loss) from ordinary activities after tax attributable to members reported for the <i>1st</i> half year (item 1.22 in the half yearly report)		
3.2	Consolidated profit (loss) from ordinary activities after tax attributable to members for the <i>2nd</i> half year		

+ See chapter 19 for defined terms.

Condensed consolidated statement of financial position		At end of current period \$A'000	As shown in last annual report \$A'000	As in last half yearly report \$A'000
Current assets				
4.1	Cash	5,802	10,087	4,502
4.2	Receivables	64,416	63,588	65,820
4.3	Investments	-	-	-
4.4	Inventories	27,265	30,015	26,903
4.5	Tax assets	-	-	-
4.6	Other (provide details if material)	6,703	4,647	4,624
4.7	Total current assets	104,186	108,337	101,849
Non-current assets				
4.8	Receivables	-	-	-
4.9	Investments (equity accounted)	4,239	2,096	1,312
4.10	Other investments	470	481	910
4.11	Inventories	-	-	-
4.12	Exploration and evaluation expenditure capitalised (<i>see para .71 of AASB 1022</i>)	-	-	-
4.13	Development properties (+mining entities)	-	-	-
4.14	Other property, plant and equipment (net)	85,955	87,486	84,922
4.15	Intangibles (net)	65,102	65,781	58,481
4.16	Tax assets	4,307	3,798	3,522
4.17	Other (provide details if material)	3,156	3,095	2,709
4.18	Total non-current assets	163,229	162,737	151,856
4.19	Total assets	267,415	271,074	253,705
Current liabilities				
4.20	Payables	29,702	30,895	32,269
4.21	Interest bearing liabilities	2,115	1,815	20,257
4.22	Tax liabilities	2,426	2,068	881
4.23	Provisions exc. tax liabilities	13,056	13,915	11,420
4.24	Other (provide details if material)	80	162	429
4.25	Total current liabilities	47,379	48,855	65,256
Non-current liabilities				
4.26	Payables	-	-	-
4.27	Interest bearing liabilities	90,596	91,523	57,443
4.28	Tax liabilities	2,331	1,890	1,357
4.29	Provisions exc. tax liabilities	914	965	1,211
4.30	Other (provide details if material)	-	-	-
4.31	Total non-current liabilities	93,841	94,378	60,011

+ See chapter 19 for defined terms.

Condensed consolidated statement of financial position continued

4.32	Total liabilities	141,220	143,233	125,267
4.33	Net assets	126,195	127,841	128,438
	Equity			
4.34	Capital/contributed equity	99,263	98,186	95,338
4.35	Reserves	(2,004)	828	3,047
4.36	Retained profits (accumulated losses)	28,591	28,527	29,823
4.37	Equity attributable to members of the parent entity	125,850	127,541	128,208
4.38	Outside ⁺ equity interests in controlled entities	345	300	230
4.39	Total equity	126,195	127,841	128,438
4.40	Preference capital included as part of 4.37			

+ See chapter 19 for defined terms.

Notes to the condensed consolidated statement of financial position

Exploration and evaluation expenditure capitalised

(To be completed only by entities with mining interests if amounts are material. Include all expenditure incurred.)

	Current period \$A'000	Previous corresponding period - \$A'000
5.1 Opening balance		
5.2 Expenditure incurred during current period		
5.3 Expenditure written off during current period		
5.4 Acquisitions, disposals, revaluation increments, etc.		
5.5 Expenditure transferred to Development Properties		
5.6 Closing balance as shown in the consolidated balance sheet (item 4.12)		

Development properties

(To be completed only by entities with mining interests if amounts are material)

	Current period \$A'000	Previous corresponding period - \$A'000
6.1 Opening balance		
6.2 Expenditure incurred during current period		
6.3 Expenditure transferred from exploration and evaluation		
6.4 Expenditure written off during current period		
6.5 Acquisitions, disposals, revaluation increments, etc.		
6.6 Expenditure transferred to mine properties		
6.7 Closing balance as shown in the consolidated balance sheet (item 4.13)		

+ See chapter 19 for defined terms.

Condensed consolidated statement of cash flows

		Current period \$A'000	Previous corresponding period - \$A'000
Cash flows related to operating activities			
7.1	Receipts from customers	190,267	159,170
7.2	Payments to suppliers and employees	(176,019)	(152,739)
7.3	Dividends received from associates	-	-
7.4	Other dividends received	-	-
7.5	Interest and other items of similar nature received	66	133
7.6	Interest and other costs of finance paid	(2,453)	(2,504)
7.7	Income taxes paid	(1,582)	(3,385)
7.8	Other (provide details if material)	-	-
7.9	Net operating cash flows	10,279	675
Cash flows related to investing activities			
7.10	Payment for purchases of property, plant and equipment	(5,346)	(10,192)
7.11	Proceeds from sale of property, plant and equipment	246	523
7.12	Payment for purchases of equity investments	(524)	(75)
7.13	Proceeds from sale of equity investments	(2,683)	(250)
7.14	Loans to other entities	-	-
7.15	Loans repaid by other entities	-	-
7.16	Other (provide details if material)		
	(a) Partial refund of deposit paid in prior year for purchase of controlled entity	-	1,424
	(b) Relocation charges	-	(2,336)
7.17	Net investing cash flows	(8,307)	(10,906)
Cash flows related to financing activities			
7.18	Proceeds from issues of ⁺ securities (shares, options, etc.)	87	717
	Proceeds from rights issue of ordinary shares	-	26,878
7.19	Proceeds from borrowings	-	-
7.20	Repayment of borrowings	(525)	(15,034)
7.21	Dividends paid	(5,505)	(4,634)
7.22	Other (provide details if material)	(520)	(633)
7.23	Net financing cash flows	(6,463)	7,294
7.24	Net increase (decrease) in cash held	(4,491)	(2,937)
7.25	Cash at beginning of period (see Reconciliation of cash)	9,027	3,642
7.26	Exchange rate adjustments to item 7.25.	(206)	175
7.27	Cash at end of period (see Reconciliation of cash)	4,330	880

+ See chapter 19 for defined terms.

Non-cash financing and investing activities

Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows are as follows. *(If an amount is quantified, show comparative amount.)*

During the financial year the consolidated entity acquired property, plant and equipment with an aggregate fair value of \$408,000 (2001: Nil) by means of finance leases.

Reconciliation of cash

Reconciliation of cash at the end of the period (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.	Current period \$A'000	Previous corresponding period - \$A'000
8.1 Cash on hand and at bank	5,694	4,127
8.2 Deposits at call	108	375
8.3 Bank overdraft	(1,472)	(3,622)
8.4 Other (provide details)	-	-
8.5 Total cash at end of period (item 7.27)	4,330	880

Other notes to the condensed financial statements

Ratios	Current period	Previous corresponding Period
9.1 Profit before tax / revenue Consolidated profit (loss) from ordinary activities before tax (item 1.5) as a percentage of revenue (item 1.1)	4.3%	5.2%
9.2 Profit after tax / +equity interests Consolidated net profit (loss) from ordinary activities after tax attributable to members (item 1.11) as a percentage of equity (similarly attributable) at the end of the period (item 4.37)	4.1%	4.7%

+ See chapter 19 for defined terms.

Earnings per security (EPS)

10. Details of basic and diluted EPS reported separately in accordance with paragraph 9 and 18 of AASB 1027: *Earnings Per Share* are as follows.

Profit attributable to members used in the calculation of basic and diluted earnings per share	\$5,130,000
Weighted average number of ordinary shares	38,846,097
Weighted average number of potential ordinary shares	<u>44,053</u>
	<u>38,890,150</u>

NTA backing

(see note 7)

	Current period	Previous corresponding Period
11.1 Net tangible asset backing per ⁺ ordinary security	\$1.57	\$1.83

Discontinuing Operations

(Entities must report a description of any significant activities or events relating to discontinuing operations in accordance with paragraph 7.5 (g) of AASB 1029: *Interim Financial Reporting*, or, the details of discontinuing operations they have disclosed in their accounts in accordance with AASB 1042: *Discontinuing Operations* (see note 17).)

12.1 Discontinuing Operations

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+ See chapter 19 for defined terms.

Control gained over entities having material effect

13.1 Name of entity (or group of entities)	
13.2 Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) since the date in the current period on which control was ⁺ acquired	
13.3 Date from which such profit has been calculated	
13.4 Profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) for the whole of the previous corresponding period	

Loss of control of entities having material effect

14.1 Name of entity (or group of entities)	
14.2 Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) for the current period to the date of loss of control	\$
14.3 Date to which the profit (loss) in item 14.2 has been calculated	
14.4 Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) while controlled during the whole of the previous corresponding period	\$
14.5 Contribution to consolidated profit (loss) from ordinary activities and extraordinary items from sale of interest leading to loss of control	\$

Dividends (in the case of a trust, distributions)

15.1 Date the dividend (distribution) is payable	20 December 2002
15.2 ⁺ Record date to determine entitlements to the dividend (distribution) (ie, on the basis of proper instruments of transfer received by 5.00 pm if ⁺ securities are not ⁺ CHESS approved, or security holding balances established by 5.00 pm or such later time permitted by SCH Business Rules if ⁺ securities are ⁺ CHESS approved)	5 December 2002
15.3 If it is a final dividend, has it been declared? <i>(Preliminary final report only)</i>	

⁺ See chapter 19 for defined terms.

Amount per security

		Amount per security	Franked amount per security at % tax (see note 4)	Amount per security of foreign source dividend
15.4	<i>(Preliminary final report only)</i> Final dividend: Current year	¢	¢	¢
15.5	Previous year	¢	¢	¢
15.6	<i>(Half yearly and preliminary final reports)</i> Interim dividend: Current year	13.0 ¢	13.0 ¢	¢
15.7	Previous year	13.0 ¢	13.0 ¢	¢

Total dividend (distribution) per security (interim plus final)

(Preliminary final report only)

	Current year	Previous year
15.8 +Ordinary securities	¢	¢
15.9 Preference +securities	¢	¢

**Half yearly report - interim dividend (distribution) on all securities or
Preliminary final report - final dividend (distribution) on all securities**

	Current period \$A'000	Previous corresponding period - \$A'000
15.10 +Ordinary securities <i>(each class separately)</i>	5,066	5,006
15.11 Preference +securities <i>(each class separately)</i>	-	-
15.12 Other equity instruments <i>(each class separately)</i>	-	-
15.13 Total	5,066	5,006

The +dividend or distribution plans shown below are in operation.

Campbell Brothers Limited Dividend Reinvestment Plan

The last date(s) for receipt of election notices for the +dividend or distribution plans

5 December 2002

Any other disclosures in relation to dividends (distributions). *(For half yearly reports, provide details in accordance with paragraph 7.5(d) of AASB 1029 Interim Financial Reporting)*

+ See chapter 19 for defined terms.

Details of aggregate share of profits (losses) of associates and joint venture entities

Group's share of associates' and joint venture entities':	Current period \$A'000	Previous corresponding period - \$A'000
16.1 Profit (loss) from ordinary activities before tax	400	472
16.2 Income tax on ordinary activities	110	132
16.3 Profit (loss) from ordinary activities after tax	290	340
16.4 Extraordinary items net of tax	-	-
16.5 Net profit (loss)	290	340
16.6 Adjustments	-	-
16.7 Share of net profit (loss) of associates and joint venture entities	290	340

Material interests in entities which are not controlled entities

The economic entity has an interest (that is material to it) in the following entities. *(If the interest was acquired or disposed of during either the current or previous corresponding period, indicate date of acquisition ("from dd/mm/yy") or disposal ("to dd/mm/yy").)*

Name of entity	Percentage of ownership interest held at end of period or date of disposal		Contribution to net profit (loss) (item 1.9)	
	Current period	Previous corresponding period	Current period \$A'000	Previous corresponding period - \$A'000
17.1 Equity accounted associates and joint venture entities				
ALS Technichem (Malaysia) Sdn Bhd.	40%	40%	290	340
Crossmark Asia Pacific	50%	50%	-	-
Crossmark New Zealand Limited	50%	-	-	-
17.2 Total			290	340
17.3 Other material interests				
17.4 Total				

+ See chapter 19 for defined terms.

Issued and quoted securities at end of current period

(Description must include rate of interest and any redemption or conversion rights together with prices and dates)

Category of +securities	Total number	Number quoted	Issue price per security (see note 14) (cents)	Amount paid up per security (see note 14) (cents)
18.1 Preference +securities <i>(description)</i>				
18.2 Changes during current period (a) Increases through issues (b) Decreases through returns of capital, buybacks, redemptions				
18.3 +Ordinary securities	38,967,416	38,967,416		
18.4 Changes during current period (a) Increases through issues (b) Decreases through returns of capital, buybacks	(a) (i) 189,905 (ii) 20,000	(a) (i) 189,905 (ii) 20,000	\$5.21 \$4.36	- -
18.5 +Convertible debt securities <i>(description and conversion factor)</i>				
18.6 Changes during current period (a) Increases through issues (b) Decreases through securities matured, converted				
18.7 Options <i>(description and conversion factor)</i>			<i>Exercise price</i>	<i>Expiry date (if any)</i>
Executive options issued on a "one share for one option" basis	(i) 240,000 (ii) 340,000 (iii) 75,000	- - -	(i) \$5.18 (ii) 4.36 (iii) 5.50	13/11/06 30/09/04 17/07/06
18.8 Issued during current period				
18.9 Exercised during current period	(ii) 20,000	-	(ii) 4.36	30/09/04
18.10 Expired during current period				
18.11 Debentures <i>(description)</i>				
18.12 Changes during current period (a) Increases through issues (b) Decreases through securities matured, converted				

+ See chapter 19 for defined terms.

18.13 Unsecured notes <i>(description)</i>			
18.14 Changes during current period			
(a) Increases through issues			
(b) Decreases through securities matured, converted			

Segment reporting

(Information on the business and geographical segments of the entity must be reported for the current period in accordance with *AASB 1005: Segment Reporting* and for half year reports, *AASB 1029: Interim Financial Reporting*. Because entities employ different structures a pro forma cannot be provided. Segment information in the layout employed in the entity's ⁺accounts should be reported separately and attached to this report.)

Comments by directors

(Comments on the following matters are required by ASX or, in relation to the half yearly report, by *AASB 1029: Interim Financial Reporting*. The comments do not take the place of the directors' report and statement (as required by the Corporations Act) and may be incorporated into the directors' report and statement. For both half yearly and preliminary final reports, if there are no comments in a section, state NIL. If there is insufficient space to comment, attach notes to this report.)

Basis of financial report preparation

19.1 *If this report is a half yearly report, it is a general purpose financial report prepared in accordance with the listing rules and AASB 1029: Interim Financial Reporting. It should be read in conjunction with the last ⁺annual report and any announcements to the market made by the entity during the period. The financial statements in this report are "condensed financial statements" as defined in AASB 1029: Interim Financial Reporting. This report does not include all the notes of the type normally included in an annual financial report. [Delete if preliminary final report.]*

19.2 Material factors affecting the revenues and expenses of the economic entity for the current period. In a half yearly report, provide explanatory comments about any seasonal or irregular factors affecting operations.

See attached "Review of Operations".

19.3 A description of each event since the end of the current period which has had a material effect and which is not already reported elsewhere in this Appendix or in attachments, with financial effect quantified (if possible).

See attached "Event Subsequent to Reporting Date".

⁺ See chapter 19 for defined terms.

- 19.4 Franking credits available and prospects for paying fully or partly franked dividends for at least the next year.

\$4,466,387 balance of franking credits in Campbell Brothers Group at 30 September 2002. There will be sufficient franking credit to pay fully franked dividends for at least the next year. From 1 July 2002 the New Business Tax System (Imputation) Act 2002 requires measurement of franking credits based on the amount of income tax paid, rather than on after-tax profits. As a result the "franking credits available" were converted from \$19.8m to \$ 8.5m as at 1 July 2002. The comparative "franking credits available" balance calculated on the new basis at September 2001 was \$6,283,775. This change in the measurement basis does not change the value of the franking credits to shareholders who may be entitled to franking credit benefits.

- 19.5 Unless disclosed below, the accounting policies, estimation methods and measurement bases used in this report are the same as those used in the last annual report. Any changes in accounting policies, estimation methods and measurement bases since the last annual report are disclosed as follows. (Disclose changes and differences in the half yearly report in accordance with *AASB 1029: Interim Financial Reporting*. Disclose changes in accounting policies in the preliminary final report in accordance with *AASB 1001: Accounting Policies-Disclosure*).

- 19.6 Revisions in estimates of amounts reported in previous interim periods. For half yearly reports the nature and amount of revisions in estimates of amounts reported in previous +annual reports if those revisions have a material effect in this half year.

- 19.7 Changes in contingent liabilities or assets. For half yearly reports, changes in contingent liabilities and contingent assets since the last + annual report.

Additional disclosure for trusts

- 20.1 Number of units held by the management company or responsible entity or their related parties.

+ See chapter 19 for defined terms.

20.2	<p>A statement of the fees and commissions payable to the management company or responsible entity.</p> <p>Identify:</p> <ul style="list-style-type: none"> • initial service charges • management fees • other fees 	
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Annual meeting

(Preliminary final report only)

The annual meeting will be held as follows:

Place

Date

Time

Approximate date the ⁺annual report will be available

Compliance statement

- 1 This report has been prepared in accordance with AASB Standards, other AASB authoritative pronouncements and Urgent Issues Group Consensus Views or other standards acceptable to ASX (see note 12).

Identify other standards used

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- 2 This report, and the ⁺accounts upon which the report is based (if separate), use the same accounting policies.

- 3 This report does/~~does not~~* (~~delete one~~) give a true and fair view of the matters disclosed (see note 2).

- 4 This report is based on ⁺accounts to which one of the following applies.

(Tick one)


- | | | | |
|--------------------------|---|--------------------------|---|
| <input type="checkbox"/> | The ⁺ accounts have been audited. | ✓ | The ⁺ accounts have been subject to review. |
| <input type="checkbox"/> | The ⁺ accounts are in the process of being audited or subject to review. | <input type="checkbox"/> | The ⁺ accounts have <i>not</i> yet been audited or reviewed. |

- 5 If the audit report or review by the auditor is not attached, details of any qualifications ~~are attached~~/~~will follow immediately~~ they are available* (~~delete one~~). (*Half yearly report only* -

⁺ See chapter 19 for defined terms.

the audit report or review by the auditor must be attached to this report if this report is to satisfy the requirements of the Corporations Act.)

- 6 The entity has/~~does not have*~~ (~~delete one~~) a formally constituted audit committee.

Sign here: 
(~~Director~~/Company Secretary)

Date: .26 November 2002

Print name: Andrew Austin

Notes

1. **For announcement to the market** The percentage changes referred to in this section are the percentage changes calculated by comparing the current period's figures with those for the previous corresponding period. Do not show percentage changes if the change is from profit to loss or loss to profit, but still show whether the change was up or down. If changes in accounting policies or procedures have had a material effect on reported figures, do not show either directional or percentage changes in profits. Explain the reason for the omissions in the note at the end of the announcement section. Entities are encouraged to attach notes or fuller explanations of any significant changes to any of the items in page 1. The area at the end of the announcement section can be used to provide a cross reference to any such attachment.
2. **True and fair view** If this report does not give a true and fair view of a matter (for example, because compliance with an Accounting Standard is required) the entity must attach a note providing additional information and explanations to give a true and fair view.
3. **Condensed consolidated statement of financial performance**
 - Item 1.1 The definition of "revenue" and an explanation of "ordinary activities" are set out in *AASB 1004: Revenue*, and *AASB 1018: Statement of Financial Performance*.
 - Item 1.6 This item refers to the total tax attributable to the amount shown in item 1.5. Tax includes income tax and capital gains tax (if any) but excludes taxes treated as expenses from ordinary activities (eg, fringe benefits tax).
4. **Income tax** If the amount provided for income tax in this report differs (or would differ but for compensatory items) by more than 15% from the amount of income tax *prima facie* payable on the profit before tax, the entity must explain in a note the major items responsible for the difference and their amounts. The rate of tax applicable to the franking amount per dividend should be inserted in the heading for the column "Franked amount per security at % tax" for items 15.4 to 15.7.

+ See chapter 19 for defined terms.

5. **Condensed consolidated statement of financial position**

Format The format of the consolidated statement of financial position should be followed as closely as possible. However, additional items may be added if greater clarity of exposition will be achieved, provided the disclosure still meets the requirements of *AASB 1029: Interim Financial Reporting*, and *AASB 1040: Statement of Financial Position*. Also, banking institutions, trusts and financial institutions may substitute a clear liquidity ranking for the Current/Non-Current classification.

Basis of revaluation If there has been a material revaluation of non-current assets (including investments) since the last ⁺annual report, the entity must describe the basis of revaluation adopted. The description must meet the requirements of *AASB 1010: Accounting for the Revaluation of Non-Current Assets*. If the entity has adopted a procedure of regular revaluation, the basis for which has been disclosed and has not changed, no additional disclosure is required.

6. **Condensed consolidated statement of cash flows** For definitions of “cash” and other terms used in this report see *AASB 1026: Statement of Cash Flows*. Entities should follow the form as closely as possible, but variations are permitted if the directors (in the case of a trust, the management company) believe that this presentation is inappropriate. However, the presentation adopted must meet the requirements of *AASB 1026*. ⁺Mining exploration entities may use the form of cash flow statement in Appendix 5B.

7. **Net tangible asset backing** Net tangible assets are determined by deducting from total tangible assets all claims on those assets ranking ahead of the ⁺ordinary securities (ie, all liabilities, preference shares, outside ⁺equity interests etc). ⁺Mining entities are *not* required to state a net tangible asset backing per ⁺ordinary security.

8. **Gain and loss of control over entities** The gain or loss must be disclosed if it has a material effect on the ⁺accounts. Details must include the contribution for each gain or loss that increased or decreased the entity’s consolidated profit (loss) from ordinary activities and extraordinary items after tax by more than 5% compared to the previous corresponding period.

9. **Rounding of figures** This report anticipates that the information required is given to the nearest \$1,000. If an entity reports exact figures, the \$A’000 headings must be amended. If an entity qualifies under ASIC Class Order 98/0100 dated 10 July 1998, it may report to the nearest million dollars, or to the nearest \$100,000, and the \$A’000 headings must be amended.

10. **Comparative figures** Comparative figures are to be presented in accordance with *AASB 1018* or *AASB 1029 Interim Financial Reporting* as appropriate and are the unadjusted figures from the latest annual or half year report as appropriate. However, if an adjustment has been made in accordance with an accounting standard or other reason or if there is a lack of comparability, a note explaining the position should be attached. For the statement of financial performance, *AASB 1029 Interim Financial Reporting* requires information on a year to date basis in addition to the current interim period. Normally an Appendix 4B to which *AASB 1029 Interim Financial Reporting* applies would be for the half year and consequently the information in the current period is also the year to date. If an Appendix 4B Half yearly version is produced for an additional interim period (eg because of a change of reporting period), the entity must provide the year to date information and comparatives required by *AASB 1029 Interim Financial Reporting*. This should be in the form of a multi-column version of the consolidated statement of financial performance as an attachment to the additional Appendix 4B.

⁺ See chapter 19 for defined terms.

11. **Additional information** An entity may disclose additional information about any matter, and must do so if the information is material to an understanding of the reports. The information may be an expansion of the material contained in this report, or contained in a note attached to the report. The requirement under the listing rules for an entity to complete this report does not prevent the entity issuing reports more frequently. Additional material lodged with the +ASIC under the Corporations Act must also be given to ASX. For example, a director's report and declaration, if lodged with the +ASIC, must be given to ASX.
12. **Accounting Standards** ASX will accept, for example, the use of International Accounting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if one exists) must be complied with.
13. **Corporations Act financial statements** This report may be able to be used by an entity required to comply with the Corporations Act as part of its half-year financial statements if prepared in accordance with Australian Accounting Standards.
14. **Issued and quoted securities** The issue price and amount paid up is not required in items 18.1 and 18.3 for fully paid securities.
15. **Details of expenses** *AASB 1018* requires disclosure of expenses from ordinary activities according to either their nature or function. For foreign entities, there are similar requirements in other accounting standards accepted by ASX. *AASB ED 105* clarifies that the disclosures required by *AASB 1018* must be either *all* according to nature or *all* according to function. Entities must disclose details of expenses using the layout (by nature or function) employed in their +accounts.

The information in lines 1.23 to 1.27 may be provided in an attachment to Appendix 4B.

Relevant Items *AASB 1018* requires the separate disclosure of specific revenues and expenses which are not extraordinary but which are of a size, nature or incidence that disclosure is *relevant* in explaining the financial performance of the reporting entity. The term "relevance" is defined in *AASB 1018*. There is an equivalent requirement in *AASB 1029: Interim Financial Reporting*. For foreign entities, there are similar requirements in other accounting standards accepted by ASX.

16. **Dollars** If reporting is not in A\$, all references to \$A must be changed to the reporting currency. If reporting is not in thousands of dollars, all references to "000" must be changed to the reporting value.
17. **Discontinuing operations**

Half yearly report

All entities must provide the information required in paragraph 12 for half years beginning on or after 1 July 2001.

Preliminary final report

Entities must either provide a description of any significant activities or events relating to discontinuing operations equivalent to that required by paragraph 7.5 (g) of *AASB 1029: Interim Financial Reporting*, or, the details of discontinuing operations they are required to disclose in their +accounts in accordance with *AASB 1042 Discontinuing Operations*.

+ See chapter 19 for defined terms.

In any case the information may be provided as an attachment to this Appendix 4B.

18. Format

This form is a Word document but an entity can re-format the document into Excel or similar applications for submission to the Companies Announcements Office in ASX.

Attachment – Appendix 4B

Review of Operations

Net profit after tax (before goodwill amortisation) attributable to members of the Company and its controlled entities was \$6.34 million for the half-year ended 30 September 2002, a 9.4% decrease on the \$7.00 million achieved in the previous corresponding half-year.

The September 2002 first half result was realised from a turnover of \$179.51 million, which represented an increase of 6.4% from revenue of \$168.78 million in the six months to September 2001.

Directors have declared a fully franked interim dividend of 13 cents per share; unchanged from last year. The dividend will be paid on 20 December 2002 on all shares registered in the Company's register at the close of business on 5 December 2002.

The decrease in first half net profit is in line with that foreshadowed by the Chairman at the Company's Annual General Meeting in July 2002. Improving business performance in the early period of the second half gives Directors confidence that this shortfall will be recovered by the end of the financial year.

Contributions to the result from business divisions were as follows:

Consumer

	2002	2001	Increase/ (Decrease)
	\$000	\$000	
Revenue	74,692	77,208	(3.3%)
Profit from ordinary activities	2,845	4,908	(42.0%)

Revenue and profitability in the Consumer division suffered from difficult retail market conditions in Australia and the Pacific islands. Significant factors were generally flat consumer confidence levels and tighter margins flowing from rationalisation in the retail grocery market.

Industrial

	2002	2001	Increase/ (Decrease)
	\$000	\$000	
Revenue	50,573	48,408	4.5%
Profit from ordinary activities	3,383	3,031	11.6%

The Industrial division is beginning to realise the benefits of gaining new business in strategically important markets. Profitability rose as a result of improving margins and the increasing efficiency of its manufacturing and distribution operations.

Laboratory services

	2002	2001	Increase/ (Decrease)
	\$000	\$000	
Revenue	54,249	43,159	25.7%
Profit from ordinary activities	7,414	5,949	24.6%

Laboratories division results were strong across all its business sectors and geographical regions. In particular, the December 2001 acquisition of the Bondar Clegg group provided the minerals sector in North and South America with profitable sample flows.

+ See chapter 19 for defined terms.

Attachment – Appendix 4B (cont)

<u>Consolidated Result</u>	Half-year to 30 September 2002 \$000	Half-year to 30 September 2001 \$000
Revenue from sale of goods and rendering of services	179,514	168,775
Consolidated profit from ordinary activities before borrowing costs, income tax and amortisation of goodwill	11,337	12,321
Net borrowing costs	(2,459)	(2,456)
Income tax expense relating to profit from ordinary activities	(2,492)	(2,705)
Consolidated net profit from ordinary activities after income tax, before amortisation of goodwill	6,386	7,160
Net profit attributable to outside equity interests	(45)	(164)
Consolidated net profit, before amortisation of goodwill, attributable to members of the parent entity	6,341	6,996
Amortisation of goodwill	(1,211)	(1,017)
Net profit attributable to members of the parent entity	5,130	5,979

Event Subsequent to Reporting Date

On 1 October 2002, 100% of the shares in Albert Crocker and Son Pty Ltd, a distributor of non-food consumables to the hospitality industry in New South Wales, was acquired by Reward Supply Co. Pty Ltd – a wholly-owned controlled entity of Campbell Brothers Limited. Consideration paid was \$4.6 million.

STATEMENT OF OPERATIONS OF SEGMENTS

Business segments

	Segment revenue \$000	Segment profit from ordinary activities \$000	Unallocated expenses, individually significant items & income tax expense \$000	Consolidated profit from ordinary activities \$000	Segment assets \$000
2002					
Consumer	74,692	2,845			107,278
Industrial	50,573	3,383			71,819
Laboratory services	54,249	7,414			88,318
Unallocated revenue	512				
Total	180,026	13,642	(8,467)	5,175	267,415
2001					
Consumer	77,208	4,908			106,033
Industrial	48,408	3,031			72,866
Laboratory services	43,159	5,949			74,806
Unallocated revenue	810				
Total	169,585	13,888	(7,745)	6,143	253,705

The major products / services from which the above segments derive revenue are:

<i>Business Segments</i>	<i>Products / services</i>
Consumer	Manufacture and distribution of consumer products and cleaning agents. Distribution of consumer products and services.
Industrial	Manufacture and distribution of industrial cleaning agents and chemicals. Distribution of non-food consumables to the healthcare, building services, hospitality and leisure industries.
Laboratory Services	Provision of consulting and analytical laboratory services.

Intersegment pricing is determined on an arms-length basis.

+ See chapter 19 for defined terms.

Attachment – Appendix 4B (cont)

Geographical segments

	Segment revenue \$000	Segment profit from ordinary activities \$000	Unallocated expenses, individually significant items & income tax expense \$000	Consolidated profit from ordinary activities \$000	Segment assets \$000
2002					
Australasia	128,895	9,102			192,164
Americas	36,241	3,598			52,929
Other *	14,378	942			22,322
Unallocated revenue	512				
Total	180,026	13,642	(8,467)	5,175	267,415
2001					
Australasia	123,844	9,414			191,640
Americas	27,527	2,082			38,532
Other *	17,404	2,392			23,533
Unallocated revenue	810				
Total	169,585	13,888	(7,745)	6,143	253,705

* Comprises Asia and Papua New Guinea.

**REVENUES AND EXPENSES FROM ORDINARY
ACTIVITIES**

	30 September 2002 \$000	30 September 2001 \$000
Revenue from:		
Sale of goods	119,249	119,390
Rendering of services	60,265	49,385
Other revenue from ordinary activities	512	810
Total revenue from ordinary activities	180,026	169,585
Changes in inventories of finished goods and work in progress	2,626	(1,714)
Raw materials and consumables purchased	74,295	76,891
Employee expenses	42,797	36,476
Amortisation of deferred expenditure, leased assets and leasehold improvements	1,170	1,036
Depreciation expense	4,916	4,439
Other expenses from ordinary activities	43,109	40,340
Amortisation of goodwill	1,211	1,017
Total expenses from ordinary activities	170,124	158,485

+ See chapter 19 for defined terms.