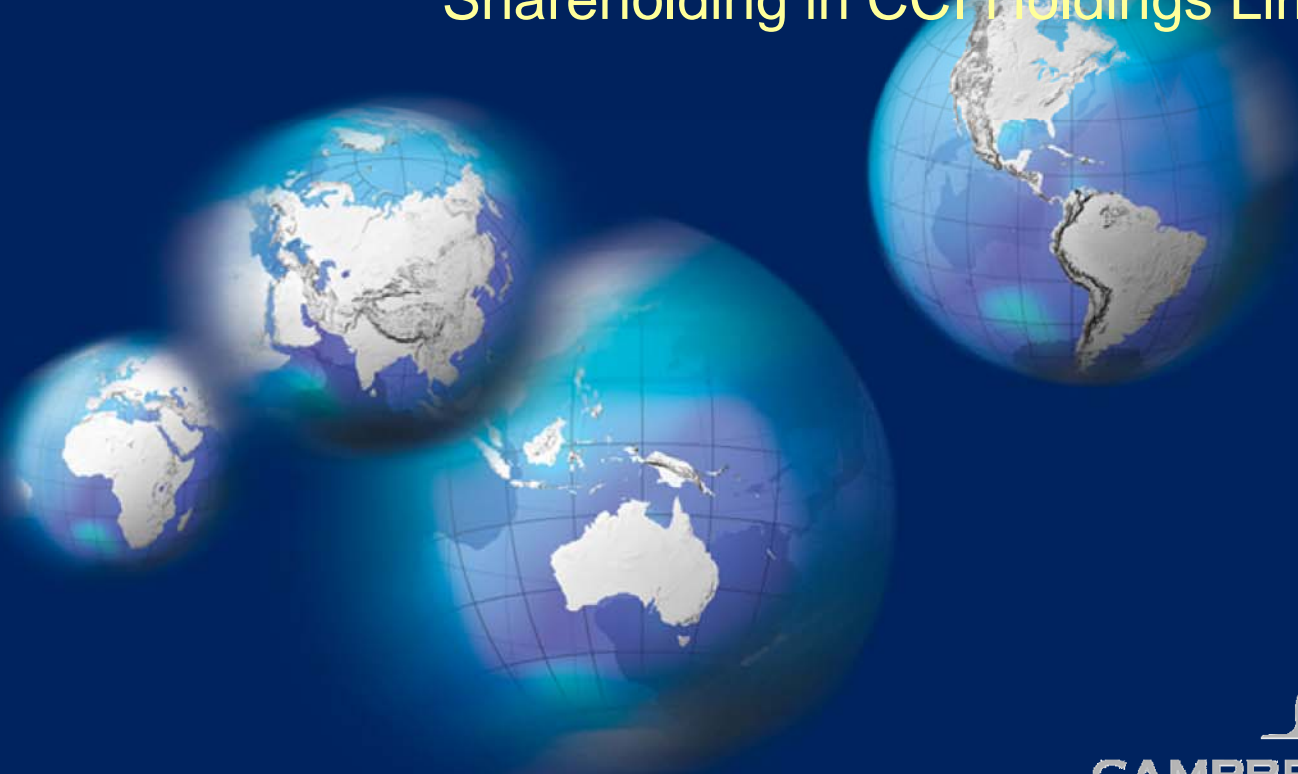


Campbell Brothers Limited

Investors Overview

Full Year – 2007-08

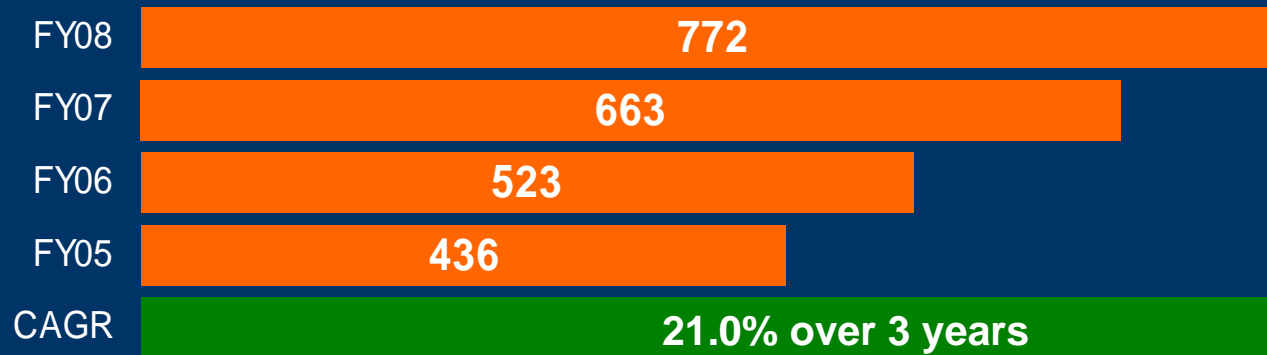
All Financials Exclude the Gain Made on the Sale of
Campbell Consumer Products and Campbell Brothers'
Shareholding in CCI Holdings Limited



**CAMPBELL BROTHERS
LIMITED**

- Greg Kilmister (Managing Director)

March 2008 Full Year Snapshot (pre unusual items)

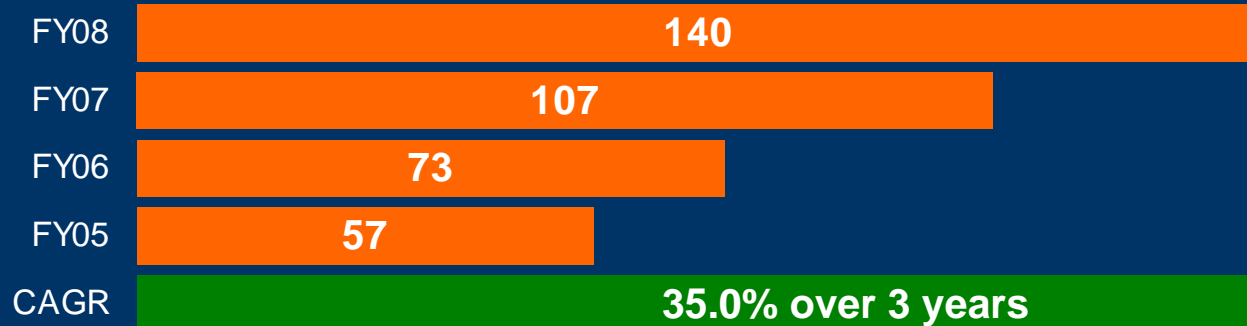


REVENUE

31st March 2008

\$772m

16%

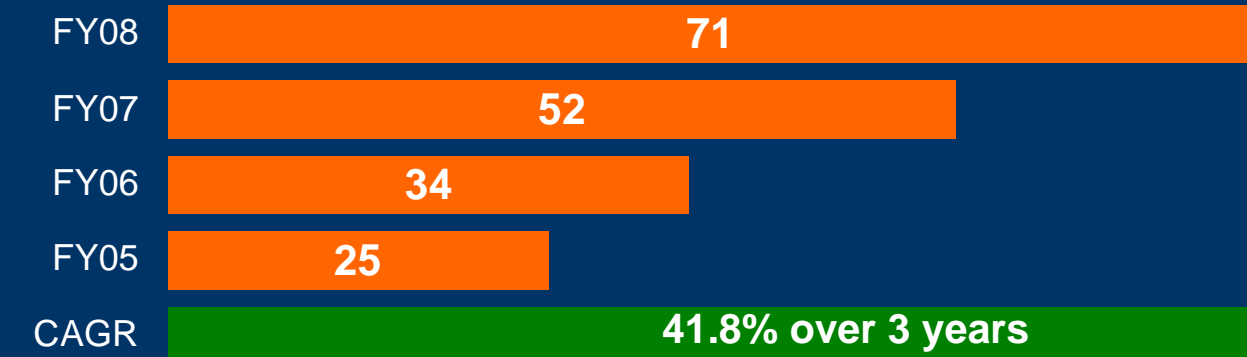


EBITDA

31st March 2008

\$140m

31%



NPAT

31st March 2008

\$71m

38%

Full Year Results (Excluding Unusual Items) - Overview

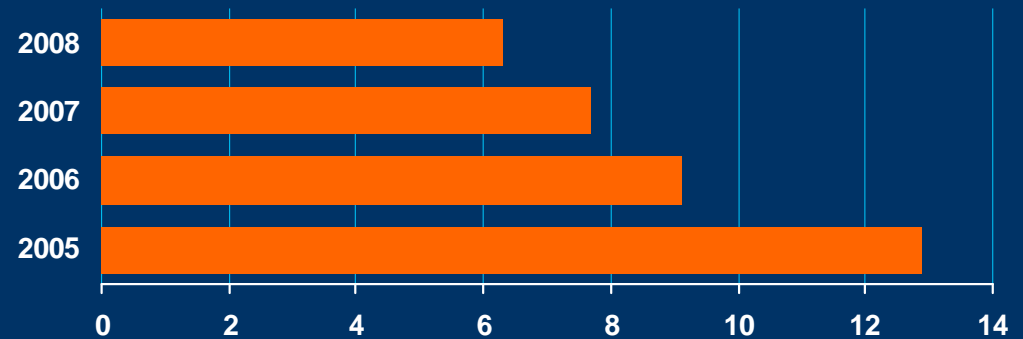
	<u>Mar 07</u>	<u>Mar 08</u>	<u>Change</u>
Revenue (\$m)	663	772	16%
EBITDA (\$m)	108.3	139.9	29%
Profit before tax (\$m)	77.1	102.0	32%
Net profit after tax (\$m)	51.6	71.3	38%
Wtd. ave. number of shares	51,560,000	51,972,000	1%
Earnings per share (c)	100.2	137.1	37%
Full Year Dividend (c)	70	95	36%
Number of employees	4,862	5,866	21%
Safety Statistic – LTIFR	7	6	

Maintenance of Strong Historical Growth



Corporate Pulse

Group LTIFR



Compliance

- Group LTIFR at 6.0
- Internal Auditor appointed
- Global rollout of OHS&E standards
- Group Information Security Manager appointed
- Global insurance program put in place saving > \$1.5 million per annum

Organisation Development

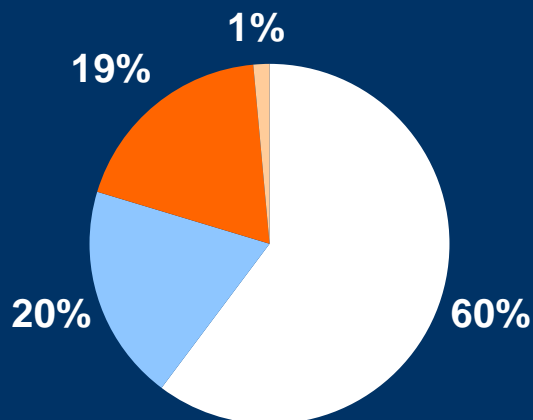
- Executive Profiling Campaign commenced
- Incentive based remuneration reviewed and updated
- Succession planning further developed and formalised
- Significant increase in budget for development programs for senior staff
- Focus on internal communication and staff retention

Information Technology

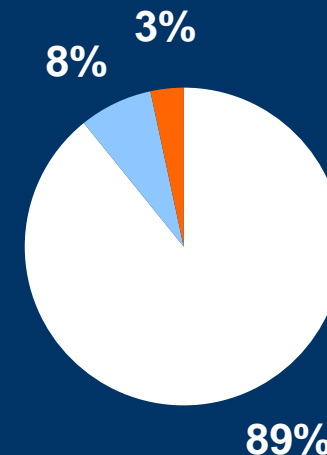
- 3 million dollar upgraded disaster recovery project is 50 percent completed
- Significant budget increase for further development of MIS
- New global environmental LIMS project

Group Segment Performance 2007-08

Revenues



EBIT



ALS Laboratory Group
Campbell Chemical
Reward Distribution Group
Other

ALS Group

Campbell Chemicals

Reward Distribution

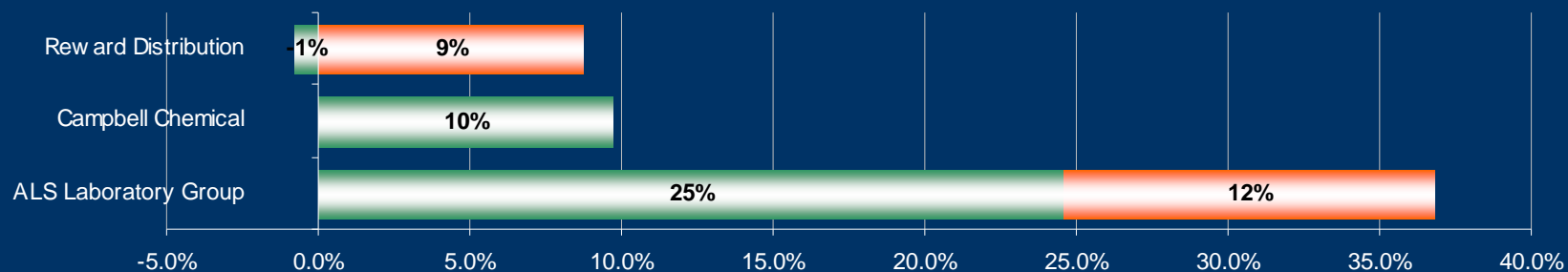
Revenue

\$468 million

\$153 million

\$146 million

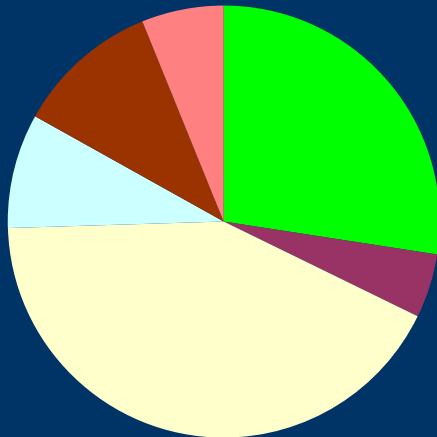
Revenue Growth cf. Previous Year



■ % Organic Growth ■ % Acquired Growth

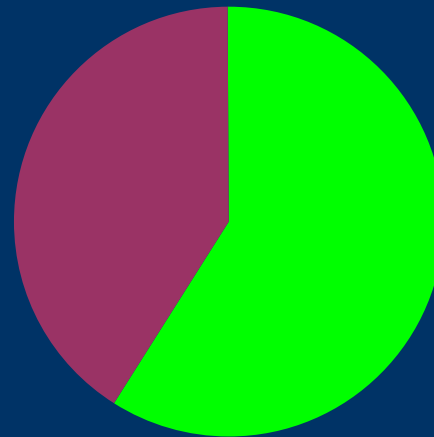
Revenue - Geographic Spread

ALS Group



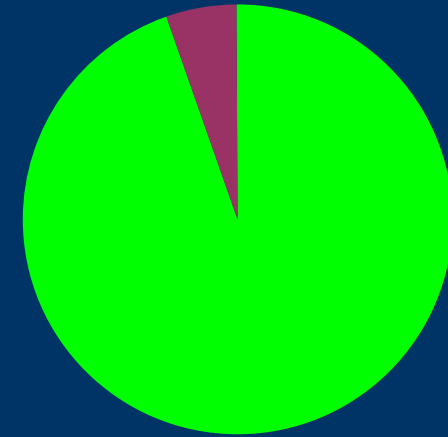
- Australia
- North America
- Europe
- Asia
- South America
- Africa

Campbell Chemicals



- Australia
- Pacific

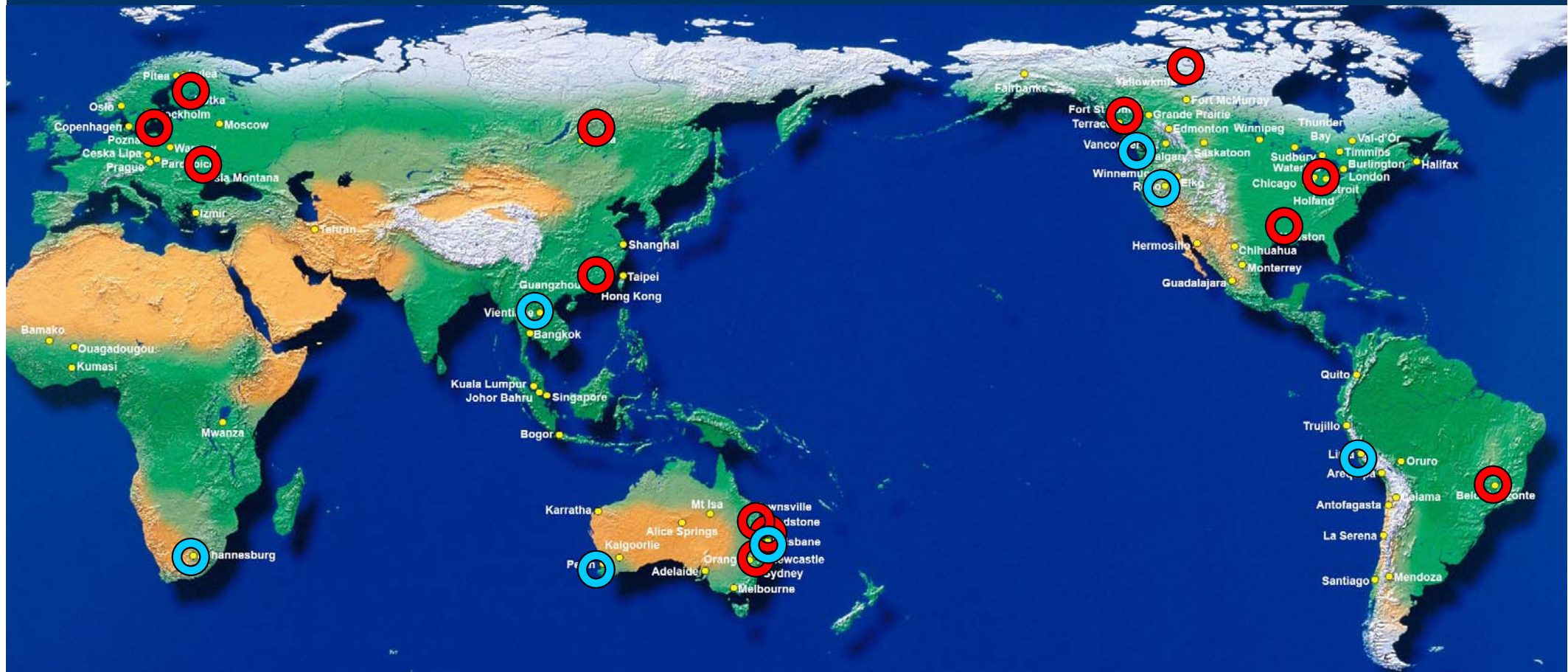
Reward Distribution



- Australia
- Pacific

ALS Laboratory Group Overview

	<u>Mar 2007</u>	<u>Mar 2008</u>	<u>Change</u>	
Revenue	\$342,150,000	\$468,044,000	37 %	✓
EBITDA	\$98,332,000	\$135,856,000	38%	✓
EBIT	\$79,468,000	\$112,488,000	42%	✓

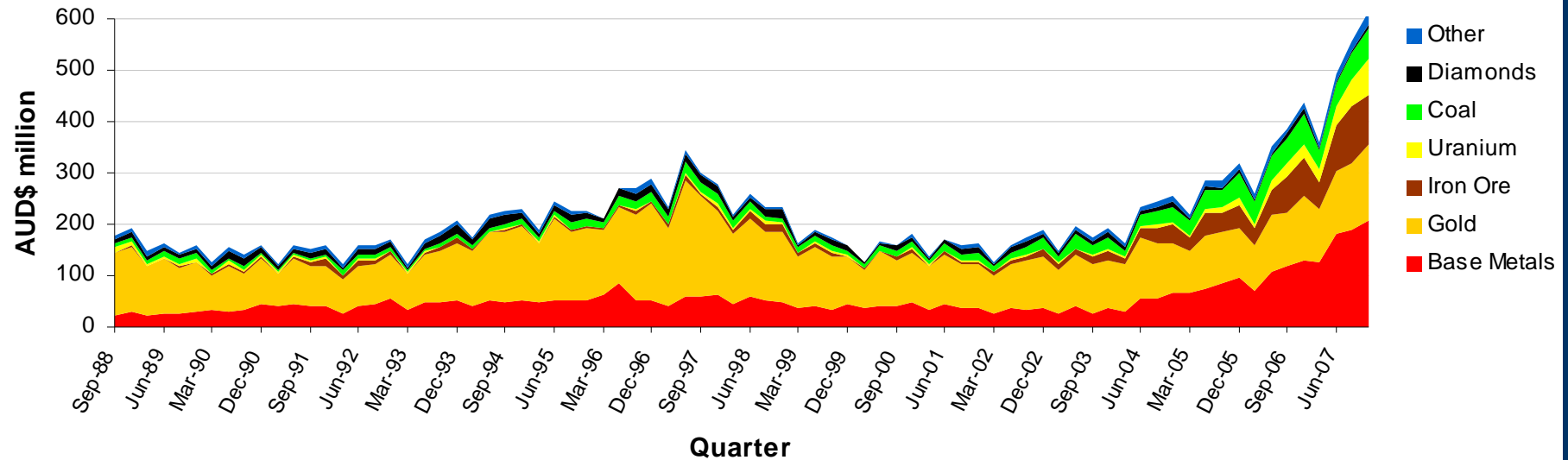


New Laboratories Added

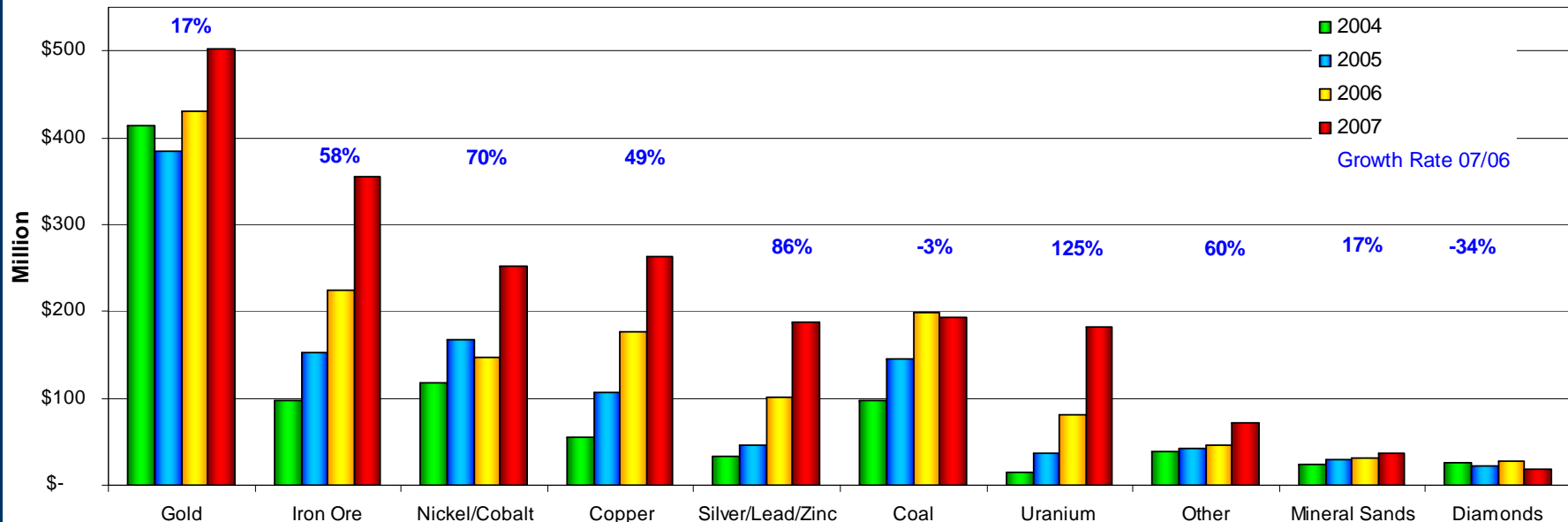
Significant Capacity Upgrades

Mineral Exploration Expenditure - Australia

Exploration Expenditure per Quarter in Australia

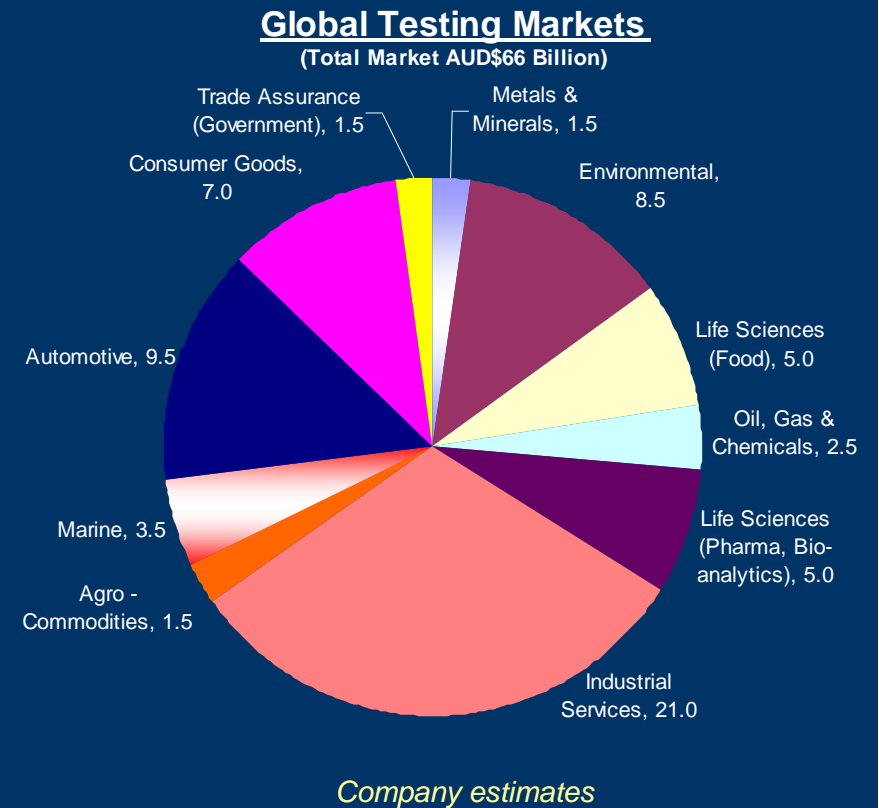


Calendar Year on Year Exploration Expenditure by Mineral



ALS Strategic Direction

- o Margin up from 23.2% to 24.0%
- o Focus on core competitive advantages
- o Restructured along Divisional lines
 - Minerals
 - Environmental
 - Coal
 - Tribology
 - Food
- o Significant pipeline of new laboratory locations and capacity increases
- o Development of next generation LIMS
- o “Partnership” arrangements with major clients
- o Continue to look for “appropriate” acquisitions



Reward Distribution



Full Year Results

Revenue up 8% to \$146 million

EBIT down 16% to \$4.6 million

- o Market Conditions
 - Impacted by weather
 - Impacted by smoking bans
 - Impacted by discretionary spend
- o Restructuring Initiatives
 - Central accounting system implemented
 - Central warehousing system implemented
 - Rationalised stock holdings
 - New management team in place
 - Regional warehouses rationalised
- o Future
 - Improve purchasing practices
 - Focus on customer service
 - Improve margins
 - Diversify markets targeted

Campbell Chemicals



Full Year Results

Revenue up 9.8% to \$153 million

EBIT up 25% to \$9.7 million

Margin increase to 6.3% from 5.6%

- o **Cleantec Chemicals**
 - Food Hygiene remains strong
 - Laundry and Chemical Hygiene businesses merged
 - Developing a presence in New Zealand
 - Refurbished Sydney plant
- o **Panamex Pacific**
 - Improved trading conditions throughout the Pacific
 - Brand expansion and new agencies
 - Significant margin improvement
 - Focus on French Territories
- o **Deltrex**
 - Highly competitive market
 - Agricultural sector strong
 - Focus on higher margin products

THANK YOU