



## Appendix 4E

### Full year report for the Year Ending 31 March 2006 (the previous corresponding period is the Year Ended 31 March 2005)

#### Results for announcement to the market

\$A'000			
Revenues from ordinary activities ( <i>item 2.1</i> )	Up	20.00%	to 522,654
Underlying profit (loss) after tax before unusual items attributable to members	Up	* 36.80%	to 34,177
Profit (loss) from ordinary activities after tax attributable to members ( <i>item 2.2</i> )	Up	** 1.45%	to 34,843
Net profit (loss) for the period attributable to members ( <i>item 2.3</i> )	Up	** 1.45%	to 34,843
<b>Dividends (distributions)</b>		Amount per security	Franked amount per security
Final dividend ( <i>item 2.4</i> )		29¢	29¢
Interim dividend ( <i>item 2.4</i> )		21¢	21¢
<p>+Record date for determining entitlements to the dividend, (<i>item 2.5</i>)</p> <div style="border: 1px solid black; padding: 5px; display: inline-block; margin-left: 20px;">9 June 2006</div> <p>Brief explanation of any of the figures reported above (items 2.1 – 2.4) necessary to enable the figures to be understood.</p> <p>* <b>The 36.80% increase in underlying net profit after tax of the consolidated entity excludes the impact of unusual items (refer note 2)</b></p> <p>** <b>The adoption of AIFRS effective 1 April 2004 resulted in a significant restatement of 2005 comparative figures relating to the October 2004 disposal of the consolidated entity's branded consumer products business and related write-downs of businesses.</b></p>			

+ See chapter 19 for defined terms.

**Income Statement (item 3)**

For the year ended 31 March 2006

<i>In thousands of AUD</i>	Note	Consolidated	
		2006	2005
Revenue from sale of goods		276,325	256,780
Revenue from rendering of services		246,329	178,782
Other income	1	910	215
Net gain on sale of branded consumer products business	2	951	30,154
Changes in inventories of finished goods and work in progress		4,671	4,281
Raw materials and consumables purchased		(214,058)	(190,987)
Employee expenses		(148,949)	(114,658)
Warehousing and distribution costs		(18,385)	(17,864)
Amortisation and depreciation		(16,512)	(13,999)
Selling expenses		(8,105)	(8,542)
Administration and other expenses		(66,309)	(50,719)
Write-downs in values of businesses	2	-	(22,868)
Share of net profits of associates accounted for using the equity method		762	45
<b>Profit before financing costs</b>		<b>57,630</b>	<b>50,620</b>
Financial income		516	218
Financial expenses		(6,071)	(5,695)
<b>Net financing costs</b>		<b>(5,555)</b>	<b>(5,477)</b>
<b>Profit before tax</b>		<b>52,075</b>	<b>45,143</b>
Income tax expense		(17,182)	(10,381)
<b>Profit for the period</b>		<b>34,893</b>	<b>34,762</b>
<b>Attributable to:</b>			
Equity holders of the parent		34,843	34,344
Minority interest		50	418
<b>Profit for the period</b>		<b>34,893</b>	<b>34,762</b>

The adoption of AIFRS effective 1 April 2004 resulted in a significant restatement of 2005 comparative figures relating to the October 2004 disposal of the consolidated entity's branded consumer products business and related write-downs of businesses.

**1. Other income**

<i>In thousands of AUD</i>	<b>Consolidated</b>	
	<b>2006</b>	<b>2005</b>
Net gain on disposal of property, plant and equipment	614	-
Other revenue	296	215
	<u>910</u>	<u>215</u>

**2. Unusual Items**

Profit for the period attributable to equity holders of the parent includes the following unusual items:

<i>In thousands of AUD</i>	<b>Consolidated</b>	
	<b>2006</b>	<b>2005</b>
Gain on disposal of plant and equipment pursuant to sale of branded consumer products business	951	-
Gain on sale of branded consumer products business	-	35,248
Costs incurred in sale of branded consumer products business	-	(5,094)
	<u>951</u>	<u>30,154</u>
<i>Related write-downs of consumer division assets:</i>		
Write-down to recoverable amount plant and equipment and purchased trademarks and brandnames retained by consumer division	-	(9,539)
Write-down to recoverable amount consumer division investment in retail brokerage services business	-	(6,158)
	<u>951</u>	<u>14,457</u>
Adjustments to fair values of other purchased trademarks and brandnames	-	(1,332)
Write-down to recoverable amount goodwill in consumer division	-	(5,839)
	<u>951</u>	<u>7,286</u>
Income tax effect	(285)	2,053
	<u>666</u>	<u>9,339</u>

+ See chapter 19 for defined terms.

**Balance Sheet (item 4)**

As at 31 March 2006

<i>In thousands of AUD</i>	<b>Consolidated</b>	
	<b>2006</b>	<b>2005</b>
<b>Assets</b>		
Cash and cash equivalents	35,629	14,641
Trade and other receivables	95,882	77,631
Inventories	51,858	40,416
Other	5,494	4,841
<b>Total current assets</b>	<b>188,863</b>	<b>137,529</b>
Receivables	716	251
Investments accounted for using the equity method	2,359	1,881
Deferred tax assets	7,579	5,911
Property, plant and equipment	125,361	89,313
Intangible assets	135,979	67,167
Other investments	177	20
<b>Total non-current assets</b>	<b>272,171</b>	<b>164,543</b>
<b>Total assets</b>	<b>461,034</b>	<b>302,072</b>
<b>Liabilities</b>		
Bank overdraft	2,035	3,918
Trade and other payables	60,219	45,752
Interest-bearing loans and borrowings	4,304	1,390
Income tax payable	8,348	6,081
Employee benefits	10,828	8,709
<b>Total current liabilities</b>	<b>85,734</b>	<b>65,850</b>
Interest-bearing loans and borrowings	114,970	82,504
Deferred tax liabilities	1,054	813
Employee benefits	2,029	1,373
Other	595	301
<b>Total non-current liabilities</b>	<b>118,648</b>	<b>84,991</b>
<b>Total liabilities</b>	<b>204,382</b>	<b>150,841</b>
<b>Net assets</b>	<b>256,652</b>	<b>151,231</b>
<b>Equity</b>		
Issued capital	197,923	112,185
Reserves	3,398	(421)
Retained earnings	53,650	37,496
<b>Total equity attributable to equity holders of the parent</b>	<b>254,971</b>	<b>149,206</b>
<b>Minority interest</b>	<b>1,681</b>	<b>1,971</b>
<b>Total equity</b>	<b>256,652</b>	<b>151,231</b>

+ See chapter 19 for defined terms.

**Statement of Cash Flows (item 5)**

For the year ended 31 March 2006

<i>In thousands of AUD</i>	<b>Consolidated</b>	
	<b>2006</b>	<b>2005</b>
<b>Cash flows from operating activities</b>		
Cash receipts from customers	563,085	456,495
Cash paid to suppliers and employees	(493,913)	(409,124)
Cash generated from operations	69,172	47,371
Interest paid	(6,071)	(5,599)
Interest received	516	218
Income taxes paid	(17,102)	(10,557)
<b>Net cash from operating activities</b>	<b>46,515</b>	<b>31,433</b>
<b>Cash flows from investing activities</b>		
Payments for property, plant and equipment	(26,808)	(19,087)
Payments for net assets on acquisition of businesses and controlled entities	(86,142)	(24,508)
Additional payment in respect of prior year acquisition of controlled entity	(51)	(1,000)
Dividend from associate	284	196
Proceeds from sale of branded consumer products business	-	45,500
Proceeds from sale of other non-current assets	3,995	992
Proceeds from partial divestment of interest in controlled entity	193	-
Costs incurred in disposing of branded consumer products business	-	(2,064)
Deposits received for future sale of non-current assets	-	550
Loans to associates	-	(1,055)
<b>Net cash from investing activities</b>	<b>(108,529)</b>	<b>(476)</b>
<b>Cash flows from financing activities</b>		
Proceeds from the issue of share capital	81,643	104
Proceeds from borrowings	106,203	33,000
Repayment of borrowings	(87,629)	(47,435)
Lease payments	(2,420)	(1,906)
Dividends paid	(14,252)	(10,477)
<b>Net cash from financing activities</b>	<b>83,545</b>	<b>(26,714)</b>
Net increase in cash and cash equivalents	21,531	4,243
Cash and cash equivalents at 1 April	10,723	6,492
Effect of exchange rate fluctuations on cash held	1,340	(12)
<b>Cash and cash equivalents at 31 March</b>	<b>33,594</b>	<b>10,723</b>

+ See chapter 19 for defined terms.

**Dividend Disclosures (item 6)**

Date the final dividend (distribution) is payable

**3 July 2006**

+Record date to determine entitlements to the dividend (distribution) (i.e., on the basis of proper instruments of transfer received by 5.00 pm if +securities are not +CHES approved, or security holding balances established by 5.00 pm or such later time permitted by SCH Business Rules if +securities are +CHES approved)

**9 June 2006****Amount per security (item 6)**

	Amount per security	Amount per security of foreign source dividend
<b>Final dividend:</b> Current year	29¢	-¢
Previous year	24¢	-¢
<b>Interim dividend:</b> Current year	21¢	-¢
Previous year	18¢	-¢

**Total final dividend (distribution) on all securities (item 6)**

	Current period \$A'000	Previous corresponding period - \$A'000
+Ordinary securities (each class separately)	14,787	9,916
Preference +securities (each class separately)	-	-
Other equity instruments (each class separately)	-	-
<b>Total</b>	<b>14,787</b>	<b>9,916</b>

Directors are mindful of the increasing percentage of earnings generated overseas and the impact that this will have on the ability of the Company to continue to pay fully franked dividends in the future. Efforts are being directed towards increasing Australian taxable income to balance the continued overseas expansion. Current forecasts indicate that the dividends for the next financial year may not be fully franked.

The <sup>+</sup>dividend or distribution plans shown below are in operation (*item 7*)

### Campbell Brothers Limited Dividend Reinvestment Plan

The last date(s) for receipt of election notices for the <sup>+</sup>dividend or distribution plans (*item 6*)

9 June 2006

### Reconciliation of Retained Earnings (*item 8*)

*In thousands of AUD*

	2006	2005
Retained profits at beginning of year	37,496	18,143
Net profit attributable to members of the parent entity	34,843	34,344
Dividends	(18,689)	(14,991)
Retained profits at end of year	53,650	37,496

### NTA backing (*item 9*)

	Current period	Previous corresponding period
Net tangible asset backing per <sup>+</sup> ordinary security	\$2.37	\$2.04

### Control gained over entities during the period (*item 10*)

	Date acquired
Ecochem a.s.	January 2006
ETL Chemspec Analytical Ltd	January 2006
Businesses acquired during the year (a)	May 2005 - January 2006

- (a) Businesses were acquired via asset sale agreements and have been absorbed into existing controlled entities

In the periods to 31 March 2006 the acquired entities contributed a net loss of \$28,000 to the consolidated net profit for the year. If the acquisitions had occurred on 1 April 2005, consolidated entity revenue would have been \$608,763,000 and net profit would have been \$41,668,000. The contribution of such entities to the net profit of the entity for the previous corresponding period is not material to the understanding of the report.

<sup>+</sup> See chapter 19 for defined terms.

## Details of associates and joint venture entities (item 11)

The consolidated entity has an interest (that is material to it) in the following entities.

Name of entity	Percentage of ownership interest held at end of period or date of disposal		Contribution to net profit (loss)	
	Current period	Previous corresponding period	Current period \$A'000	Previous corresponding period - \$A'000
<b>Equity accounted associates and joint venture entities</b>				
ALS Technichem (Malaysia) Sdn Bhd	40%	40%	762	608
Crossmark New Zealand Ltd*	-	50%	-	169
Crossmark Asia Pacific*	-	-	-	(811)
Airtime Sales Australia Pty Ltd*	-	50%	-	79
<b>Total</b>			<b>762</b>	<b>45</b>

\* The consolidated entity disposed of all its equity-accounted investments in Crossmark and Airtime Sales entities in Australia and New Zealand on 13 May 2005.

## Commentary on the Results (item 14)

### Earnings per security and the nature of any dilution aspects (item 14.1)

	Consolidated	
	2006	2005
Cents per share		
Basic earnings per share	76.84	84.11
Basic underlying earnings per share	75.37	61.24
Diluted earnings per share	76.73	83.91
Diluted underlying earnings per share	75.27	61.10

#### Basic earnings per share

The calculation of basic earnings per share was based on the profit attributable to ordinary shareholders of \$34,843,000 (2005: \$34,344,000) and a weighted average number of ordinary shares outstanding during the year ended 31 March 2006 of 45,343,471 (2005: 40,834,465).

#### Basic underlying earnings per share

The calculation of basic underlying earnings per share was based on underlying net profit after tax before unusual items of \$34,177,000 (2005: \$25,005,000) and a weighted average number of ordinary shares outstanding during the year ended 31 March 2006 of 45,343,471 (2005: 40,834,465).

#### Diluted earnings per share

The calculation of diluted earnings per share was based on profit attributable to ordinary shareholders for the year of \$34,843,000 (2004: \$34,344,000) and a diluted weighted average number of ordinary shares outstanding during the year ended 31 March 2006 of 45,408,276 (2004: 40,927,343).

#### Diluted underlying earnings per share

The calculation of diluted underlying earnings per share was based on underlying net profit after tax before unusual items of \$34,177,000 (2005: \$25,005,000) and a diluted weighted average number of ordinary shares outstanding during the year ended 31 March 2006 of 45,408,276 (2004: 40,927,343).

+ See chapter 19 for defined terms.

**Dividends and Share Capital (item 14.2)**

Directors have declared a fully franked final dividend of 29 cents per ordinary share, amounting to \$14,787,000, payable on 3 July 2006. Following payment of the final dividend the total distribution to shareholders for the 2006 financial year will total 50 cents per share fully franked, amounting to \$23,560,000. This represents a 36.2% increase on the total 2005 financial year dividend distribution to shareholders of 42 cents per share fully franked, which amounted to \$17,297,000.

<i>In thousands of AUD</i>	Consolidated	
	2006	2005
<b>Issued and paid up share capital</b>		
50,988,101 ordinary shares fully paid (2005: 41,264,873)	197,923	112,185
<i>Movements in ordinary share capital</i>		
Balance at beginning of year	112,185	104,327
Shares Issues:		
440,858 shares (2005: 584,641) under Dividend Reinvestment Plan (1)	4,095	4,260
265,000 shares (2005: 20,000) from exercise of options (2)	1,397	104
8,356,439 shares (2005: Nil) from renounceable rights issue (3)	74,298	-
660,931 shares (2005: Nil) from share placement (4)	5,948	-
Nil shares (2005: 609,900) under Employee Share Plan	-	3,494
Balance at end of year	197,923	112,185

(1) Issued pursuant to the Company's Dividend Reinvestment Plan:

- 1 July 2005 – 247,419 shares at \$8.82
- 20 December 2005 – 193,439 shares at \$9.89

(2) Issued pursuant to the exercise of options granted under the Executive Share Option Plan :

- 6 April 2005, 20,000 at \$5.18
- 2 May 2005, 30,000 at \$5.18
- 3 August 2005, 75,000 at \$5.50
- 25 November 2005, 70,000 at \$5.18
- 29 November 2005, 20,000 at \$5.18
- 30 November 2005, 50,000 at \$5.18

(3) Issued 5 January 2006 pursuant to 1 for 5 renounceable rights issue at \$9.00

(4) Issued 5 January 2006 pursuant to share placement at \$9.00

**Significant features of operating performance (items 14.3, 14.4 and 14.5)**

Underlying net profit after tax (before unusual items) attributable to equity holders of the parent entity increased by 36.8% to \$34.2 million for the year ended 31 March 2006, from the \$25.0 million achieved last year. The result was realised from a turnover of \$522.7 million, representing a 20.0% increase on the \$435.6 million in 2005.

The major factor behind this increase has been the ongoing strong performance of the ALS Laboratory Group which has experienced increasing demand for its environmental and minerals testing services.

Directors have declared a final fully franked dividend for the year of 29 cents per share (2005: 24 cents) bringing the total fully franked dividend for the year to 50 cents (2005: 42 cents).

Contributions from business divisions are as follows:

<b><u>ALS Laboratory Group</u></b>	<b>2006 \$'000</b>	<b>2005 \$'000</b>	<b>Increase</b>
Revenue	208,901	156,497	33%
Segment contribution	47,318	35,598	33%

ALS Laboratory Group has produced another year of record revenue and profit contribution driven by improved performances in all geographic regions and across both the environmental and minerals sectors. During the year, the division implemented a new regional management structure and developed strategic plans for each operating region. ALS invested in the future through two major acquisitions and the opening of several new laboratories and is currently moving to capture emerging opportunities in Europe and Asia.

<b><u>Campbell Chemicals</u></b>	<b>2006 \$'000</b>	<b>2005 \$'000</b>	<b>Increase / (Decrease)</b>
Revenue	167,083	178,525	(6%)
Segment contribution	9,457	7,928	19%

Revenue from the consolidated entity's Chemicals division fell compared with the previous year following the disposal of its traditional branded consumer products business in October 2004. Despite this reduction in revenue, segment contribution increased following rationalisations of product lines and operational restructures in both the Industrial Chemical and Panamex Pacific business units.

The various business units comprising the Campbell Chemicals division continue to review their operations to ensure ongoing maximised returns on investment are achieved.

<b><u>Reward Distribution</u></b>	<b>2006 \$'000</b>	<b>2005 \$'000</b>	<b>Increase</b>
Revenue	112,015	80,548	39%
Segment contribution	5,929	4,820	23%

Substantial increases in both revenue and contribution were enjoyed by the Reward Distribution division as it realised the benefits of significant acquisition activity in Australia and New Zealand over the past two years. Improved operational efficiencies are being achieved through the national integration of distribution and supply chains, product catalogues, stock lines and internal administration.


+ See chapter 19 for defined terms.

<u>Campbell Brothers Services</u>	2006 \$'000	2005 \$'000	Increase
Revenue	37,170	22,419	66%
Segment contribution	3,111	2,179	43%

Acquisitions combined with greater market penetration and geographic coverage delivered strong revenue and contribution increases over the previous financial year for the Campbell Brothers Services (CBS) division. Further benefits are expected to be realised during the coming year from the roll-out of the CBS name across the network accompanied by marketing initiatives to develop stronger brand recognition.

## **Audit (item 15)**

The report is based on accounts which have been audited.

Signature:  ..... Date: 30/05/2006  
Company Secretary

Print name: Andrew Austin